

Quick Sales Guide - DriveClone



What is it?

Drive Clone is an all-in-one integrated **system recovery** solution for consumers and business users. DriveClone is a suite of software products and is the *only market solution* combining disk imaging and cloning for backup with bare-metal restore and sector-level system snapshots for instant and complete recovery. It brings affordable business-class technologies to all PCs in an easy-to-use way, requiring virtually no assistance from outside technical support people.

Product Versions

DriveClone Pro: provides endpoint protection for instant system recovery of workstations and laptops with snapshots; complete and incremental system backups and file recovery via disk imaging technologies.

DriveClone Server: provides local protection for Windows servers against system failure; combines the benefit of instant recovery and server upgrades with disk imaging, cloning, and system snapshot capabilities – minimize system downtime and lost productivity with complete server protection.

DriveClone Network: provides centralized management of workstations and servers across a local area network; provides the lowest cost of ownership in protecting networked PC assets; a scalable recovery solution for small businesses – a server operating system is not required.

Competitive Differentiators

- ◆ All-in-One solution - no need to buy and install individual software components from other vendors
- ◆ Real-time data backup (continuous data protection) with system snapshots and file version recovery for instant restoration
- ◆ Universal Restore to dissimilar hardware is included and not an add-on component like competitors offer
- ◆ Hassle-free central management for your entire network – more productivity and less IT work
- ◆ Free technical support – no need to buy priority support as with other vendors
- ◆ Channel-friendly business model – lower MSRP and higher margins than competitors

"I installed an update to my dental practice management software and the update turned out to be flawed and in minutes my entire directory had been overwritten, wiping out all my data and replacing it with default files. I was looking at having to uninstall the update, re-install the old CD, and then obtain a download of my most recent backup from my off-site service. Using FarStone's restore functions and within just a few minutes, EVERYTHING was back to its original place and WORKING."

— **Dr. Stanley Cohen, Cohen Dentistry, Brooklyn, NY**

Ordering Information

DESCRIPTION	MFG SKU	MSRP (\$)	DESCRIPTION	MFG SKU	MSRP (\$)
DriveClone Pro 3.5: 1-4 licenses ea.	DC3-5PRO-1	59.99	DriveClone 3 Network - DCN Manager	DC3N-MGR	299.00
DriveClone Pro 3.5: 5-9 licenses ea.	DC3-5PRO-5	56.99	DriveClone 3 Network - DCN PC Clients 1-4 ea.	DC3N-C1	59.00
DriveClone Pro 3.5: 10-19 licenses ea.	DC3-5PRO-10	54.14	DriveClone 3 Network - DCN PC Clients 5-9 ea.	DC3N-C5	56.05
DriveClone Pro 3.5: 20-49 licenses ea.	DC3-5PRO-20	51.43	DriveClone 3 Network - DCN PC Clients 10-19 ea.	DC3N-C10	53.25
DriveClone Pro 3.5: 50-99 licenses ea.	DC3-5PRO-50	48.86	DriveClone 3 Network - DCN PC Clients 20-49 ea.	DC3N-C20	50.59
DriveClone Pro 3.5: 100+ licenses ea.	DC3-5PRO-100	46.42	DriveClone 3 Network - DCN PC Clients 50-99 ea.	DC3N-C50	48.06
DriveClone 3.5 Server 1 - 4 licenses ea.	DC3-5SVR-1	599.00	DriveClone 3 Network - DCN PC Clients 100+ ea.	DC3N-C100	45.65
DriveClone 3.5 Server 5 - 9 licenses ea.	DC3-5SVR-5	569.05	DriveClone 3 Network - DCN Server Clients 1-4 ea.	DC3N-S1	599.00
DriveClone 3.5 Server 10 - 19 licenses ea.	DC3-5SVR-10	540.60	DriveClone 3 Network - DCN Server Clients 10-19 ea.	DC3N-S10	540.60
DriveClone 3.5 Server 20 - 49 licenses ea.	DC3-5SVR-20	513.57	DriveClone 3 Network - DCN Server Clients 20-49 ea.	DC3N-S20	513.57
DriveClone 3.5 Server 50+ licenses ea.	DC3-5SVR-50	487.89	DriveClone 3 Network - DCN Server Clients 50+ ea.	DC3N-S50	487.89